

SALES & MARKETING EAST / WEST - EUROPE

Our client is the European Branch of an American world-wide active company, which is specialized on hydraulic and pneumatic components. Due to modern, professional and efficient management, by objectives the development of our company is signed by rapid and profitable growth. Our European HQ is located in the South/ West of Germany.

Your responsibility will be the whole European Market, represented by our distributors, agents and an inside sales staff of approximately 10 people. You will be responsible for organization, tactical and strategic planning as well as executing all the marketing and sales activities. Improvement of distribution and the sales organization, increasing market share by aggressive business development to achieve our ambitious targets will be your task.

To perform this job we require a personality which can show at least 5 years experience of successful sales management in technical products preferable on international markets: We expect strong communication and time management skills, coupled with the ability to handle multiple projects in a fast paced team environment. As an adequate educational background we regard an university degree (Dipl.-Ing.). Fluent German and English language skills are a must. Intensive travelling throughout Europe is an essential part of the job.

If you like to take the challenge and to work in a friendly but efficient environment in a successful company, contact our consultants for further information or send your application to Dreßen Consulting International, Tel.: 07 21/69 40 01, P.O.B 510421 D - 76 193 Karlsruhe. email: info@personalberatung-dressen.de



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